CONFIDENTIAL

MINUTES OF THE 139th MEETING OF THE BOARD OF **CHANNEL FOUR TELEVISION CORPORATION**

HELD AT 124 HORSEFERRY ROAD, LONDON SW1P 2TX ON 17th December 2007 3pm-6pm

Present: Luke Johnson Chairman

> Andy Duncan Chief Executive

Anne Bulford **Group Finance Director**

Andy Barnes Sales Director

Rod Henwood **New Business Director** Kevin Lygo Director of Television

Jon Gisby Director of Media & Technology

Tony Hall Non-Executive Member Karren Brady Non-Executive Member Andy Mollett Non-Executive Member Stephen Hill Non-Executive Member Sue Ashtiany Non-Executive Member Martha Lane Fox Non-Executive Member

In attendance: Nick Swimer **Acting Secretary**

> Director, Strategy and Research Jonathan Thompson (in part)

Jonathan Simon (in part) Strategy

Media & Technology Ian Maclean (in part)

Martin Baker (in part) Head of Commercial Affairs

Apologies: Lord Puttnam

Please note that commercially sensitive information has been removed from these minutes.

Minutes of the 138th meeting of the Board held on 26th November 2007

The minutes were approved for signature by the Chairman.

New Director

The Chief Executive introduced Jon Gisby to the Board, the Channel's new

Director of Media & Technology.

Directors' Report - C4 Paper 798 (55/07)

Chief Executive

Advertising

The Chief Executive reported that the advertising market continues to finish the

year strongly.

Finance The Chief Executive reported on the year to date finance position.

PRTS The Chief Executive reported on the PRTS investigation. The Ofcom hearings for

the You Say We Pay and Deal Or No Deal investigations have taken place.

High Definition The Chief Executive also confirmed that the Sky HD channel was launched on

10th December and congratulated the HD team on their work to ensure that the

Channel was launched on time.

Organisation The Chief Executive confirmed Rod Henwood's departure and the promotion of

Nathalie Schwarz to her new role on the Board and confirmed the appointment of Bob Shennan as the Corporation's new Director of Radio. He confirmed that this would be Rod Henwood's last board meeting and thanked Rod Henwood on

behalf of the Board for his contribution over the last two and half years.

Younger Audiences CEO report

There was some discussion regarding the data on the viewing figures of our younger audiences. The Chief Executive summarised some of the key messages regarding Channel 4's relationship with younger audiences.

<u>Director of Television</u> Performance

The Director of Television reported on year to date performance across the Channel 4 portfolio including Channel 4+1.

US Writers Strike

The Director of Television gave an update on the US writers strike. The Director of Television added that he would not expect to see a resolution to the US writers' strike before next Autumn.

Sales Director

Revenue The Sales Director reported on the share deal position for 2007.

HFSS The Sales Director updated the Board on the proposed HFSS regulations.

High Definition The Sales Director reported on our Sky HD channel.

Sponsorship The Sales Director reported on sponsorship sales.

Group Finance

Director Finance The Group Finance Director reported on the full highlighted year forecast.

Channel Operations

The Group Finance Director reported briefly on the outsource of Channel Operations.

The Group Finance Director reported that the joint venture agreements with

Film 4

Ingenious Media and Vertigo Films have been signed.

Legal & Compliance

The Group Finance Director reported on Legal & Compliance issues.

New Business Director

The New Business Director gave a brief update on new business initiatives.

Rod Henwood wished Nathalie Schwarz and all the board members the best of luck over the coming period of Channel 4's life and thanked the board for its support over the last couple of years.

Vision

Jonathan Thompson and Jonathan Simon joined the meeting to take the Board through the Vision paper.

The Chief Executive gave a brief introduction to the paper.

Jonathan Thompson introduced the paper and summarised the key messages.

The Chairman invited comments from the non-executives.

Date of next Board Meeting in 2008

The next meeting of the Board will be held from 3:00pm to 6:00pm on Monday 28th January 2008 at Channel Four Television, 124 Horseferry Road, London

SW1P 2TX.

Chairman	 	
Date	 	